

MASSIMO GIORGINI

Financial markets professional with 15 years experience. Extensive knowledge of financial markets with an in-depth understanding of the Exchange industry, international exposure to global markets and investors. New markets development, from initial product design to implementation, consolidated ability to develop client relationship in existing and new businesses. Well-developed understanding of global financial markets regulatory framework and systemic issues, including market microstructure and electronic trading.

PROFESSIONAL EXPERIENCE

BORSA ITALIANA SPA – LONDON STOCK EXCHANGE GROUP PLC

Head of Borsa Italiana Equity and Derivatives Markets Business Development

March 2005 – to date, Milan and London

www.borsaitaliana.it

www.lseg.com

- *Responsible for global clients relationships with investment banks, brokers, liquidity providers, online brokers and algorithmic trading firms active on equity and derivatives markets managed by Borsa Italiana*
- *Market intelligence and definition of changes to secondary markets microstructure, supporting development of new derivatives financial products, new equity market segments and new trading functionalities, commercial strategy*
- *Management of market makers and specialists on Italian equity and derivatives markets, definition of quoting requirements for MTA, MIV, After Hours, AIM Italia and IDEM secondary markets, support to listing and delisting of equity derivatives traded on the Italian derivatives market (IDEM)*
- *Support regulatory strategy for market-wide consultations, to address specific market related issues with competent authorities and financial markets industry associations (financial markets microstructure, capital requirements, high frequency trading and market making, EU directives including MIFID II and MIFIR)*
- *Speaker at global industry conferences and for local and international press interviews, representing Borsa Italiana*

UNIVERSITA' DEGLI STUDI DI TORINO – SCHOOL OF MANAGEMENT AND ECONOMICS

Adjunct Professor of Financial Markets and Advanced Capital Markets (SECS-P/11)

Department of Management

September 2018 – to date

FUTURES INDUSTRY ASSOCIATION – EUROPE

Member of the MIFID II Electronic Trading Committee

June 2017 – to date, London

www.fia.org

FIA is the leading global trade organization for the futures, options and centrally cleared derivatives markets. FIA's membership includes clearing firms, exchanges, clearinghouses, trading firms and

commodities specialists . FIA's mission is to support open, transparent and competitive markets, protect and enhance the integrity of the financial system, and promote high standards of professional conduct.

ITALIAN PRIVATE BANKING ASSOCIATION (AIPB)

Member of the General Meeting and of the Financial Product Innovation Technical Committee
December 2015 – to date, Milan
www.aipb.it

FOUNDATION FOR FINANCIAL EDUCATION AND SAVINGS (FEDUF)

Member of the Board of Participants
January 2018 – December 2018
www.feduf.it

SANPAOLO IMI ASSET MANAGEMENT SGR SPA

International Equity Funds Desk
2004, Milan
www.eurizoncapital.it

Analysis of non-standard portfolio strategies for ethical asset allocation, benchmarking and risk-adjusted performance analysis of international equity funds offering in Europe.

UNIVERSITA' DEGLI STUDI DI TORINO

Department of Statistics and Mathematics applied to Social Sciences
2002 – 2003, Turin
Teaching Assistant – Mathematics for Economics and Financial Applications

EDUCATION

IESE BUSINESS SCHOOL

Executive Education, 2018

INSEAD

Executive Education, 2017

THE UNIVERSITY OF CHICAGO – BOOTH SCHOOL OF BUSINESS

Executive Education, 2007

LONDON SCHOOL OF ECONOMICS AND POLITICAL SCIENCE

Financial Markets, 2005

UNIVERSITA' DEGLI STUDI DI TORINO

Master's Degree in Business Administration
2000 – 2004

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"European regulation on the protection of personal data"*